1. Implemented up-selling strategies such as recommending accessories and complementary purchases to boost revenue.
2. Supported loss prevention goals by maintaining accurate drawers and monitoring shopper behavior.
3. Pursued resolutions to achieve complete customer satisfaction, including tracking down hard-to-find merchandise at diverse locations.
4. Offered each customer top-notch, personal service and polite support to boost sales and customer satisfaction.
5. Coordinated efficient restocking of sales floor with current merchandise and accurate signage for current promotions.
6. Developed strong rapport with customers and created positive impression of business.
7. Organized racks and shelves to maintain store visual appeal, engage customers and promote specific merchandise.
8. Applied security and loss prevention training toward recognizing risks and reducing store theft.
9. Drove team revenue totals by bringing in over $[Amount] in sales.
10. Educated customers on promotions to enhance sales.
11. Displayed merchandise by arranging in appealing and orderly way to boost sales.
12. Logged reports, expenses, receipts and sales documents into digital database with [Software] and [Software].
13. Aided [Language] and [Language] speaking customers, increasing customer loyalty [Number]%.
14. Refunded payments for returned items, processed exchanges and offered store credit to achieve customer satisfaction.
15. Prepared merchandise for distribution and placement across sales floor by building pallets and tagging products.
16. Lowered shrinkage [Number]% by watching customers and observing potential security risks.
17. Organized showroom accessories and restocked shelves through [Action] and [Action].
18. Approached each problem with fresh mind and analytical strategies to quickly resolve concerns.
19. Increased product appeal and customer experience by interacting directly with [Number] customers per [Timeframe].
20. Greeted customers, helped locate merchandise and suggested suitable options.